

Tatvic Analytics

<https://www.tatvic.com/job/inside-sales-intern/>

Inside Sales Intern

Description

Job Description-

Are you a master of the art of cold calling, turning “maybe” into “absolutely” with your persuasive charm? Do you thrive on the thrill of reaching out to potential clients, ready to engage even the toughest CXOs and convert their skepticism into interest? If you’re excited about the challenge of making impactful calls and scheduling high-level meetings, then buckle up—you’re in for an exciting ride with our team! 🚀

What You’ll Be Rocking:

- 🚀 **Door-Opener Extraordinaire** You’ll be the magic link between our future clients and the solution consultants, helping prospects discover just how awesome we really are!
- 🚀 **MQL Mastermind** Help our VP of Customer Development smash those monthly and quarterly targets by generating top-quality Marketing Qualified Leads (MQLs) that convert into enterprise-level Sales Qualified Leads (SQLs).
- 🚀 **Outreach Wizard** Slide into the DMs (and emails) of highly targeted prospects using personalized, multi-channel magic. Show them why Tatvic is where they need to be.
- 🚀 **Follow-Up Like a Friend, Not a Salesperson:** Build rapport without being pushy. Your follow-ups will feel less like a sales pitch and more like catching up with an old friend.

Your Superpowers for Lead Generation:

- 🚀🚀🚀🚀 **Account Detective** Track down companies that fit the bill using online research and social sleuthing skills. Keep our lead list fresh and fully loaded.
- 🚀 **Segmentation Sense** Slice and dice prospect lists with precision, always keeping things neat and accurate. You’ll know our audience better than they know themselves.
- 🚀 **Outreach Overlord:** Team up with solution consultants to create hooks and email magic that turn “Hmm, interesting...” into “Let’s chat!” Use innovative tools to automate and elevate your outreach game.
- 🚀 **Optimization Champ** Continuously tweak and optimize our lead gen process for bigger and better results. Share your insights and celebrate the wins with the team.

Hiring organization

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Job Location

North America, Texas, New York, San Francisco, Los Angeles, San Jose, and Austin

Date posted

October 11, 2024